| County: Maricopa | Fall Iceberg Lettuce | $\begin{gathered} \text { Early } \\ \text { Potatoes } \end{gathered}$ | Brocolii | Spinach |  | Watermelons Seedless | $\begin{aligned} & \text { Green } \\ & \text { Onions } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Fall } \\ \text { Cantaloupes } \\ \hline \end{array}$ | $\begin{gathered} \text { Dry } \\ \text { Onions } \end{gathered}$ | Spring Honeydew | Cauliflower Transplan | $\begin{aligned} & \text { Sweet } \\ & \text { Corn } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Fall } \\ \text { Cabage } \end{gathered}$ | $\begin{gathered} \text { Spring } \\ \text { Cantaloupes } \end{gathered}$ | Carrots | Late Spring Cantaloupes | Fall Leaf Letuce |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Flood Furrow | Flood Furow | Flood Furow | Flood Furow | Flood Furrow | Flood Furow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow |
| Yield | 297.0 | 292.0 | 20.0 | 487.0 | 521.0 | 13.3 | 992.0 | 167.0 | 957.0 | 593.0 | 563.0 | 224.0 | 507.0 | 381.0 | 915.0 | 381.0 | 333.0 |
| Price | \$8.63 | \$8.44 | \$35.00 | \$7.78 | \$6.72 | \$156.92 | \$6.81 | \$18.77 | \$5.32 | \$5.81 | \$6.78 | \$4.06 | \$3.78 | \$12.90 | \$3.33 | \$12.90 | \$17.29 |
| Other |  |  | \$18.00 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Income | \$2,563.11 | \$2,464.48 | \$718.00 | \$3,788.86 | \$3,501.12 | \$2,079.19 | \$6,755.52 | \$3,134.59 | \$5,091.24 | \$3,445.33 | \$3,817.14 | \$909.44 | \$1,916.46 | \$4,914.90 | \$3,046.95 | \$4,914.90 | \$5,757.57 |
| Preharvest Operating Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Labor Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Machine Operation Irrigation | \$44.63 | \$66.78 |  | \$68.74 | \$53.57 | \$54.90 | \$87.59 | \$53.57 | \$50.21 | \$58.38 | \$76.74 | \$29.08 | \$93.43 | \$47.75 | \$46.93 | \$51.00 | \$86.03 |
|  | \$112.08 | \$54.99 | \$40.94 | \$58.49 | \$52.02 | \$67.62 | \$70.24 | \$52.02 | \$58.49 | \$49.39 | \$93.59 | \$70.06 | \$68.24 | \$58.52 | \$68.46 | \$58.52 | \$137.78 |
| Other Labor | \$17.55 | \$24.37 |  | \$6.50 | \$3.90 | \$6.50 | \$6.50 | \$3.90 | \$9.75 |  | \$58.49 |  | \$6.50 | \$6.34 | \$18.52 | \$9.59 |  |
| Total Labor Costs | \$174.26 | \$146.14 | \$40.94 | \$133.73 | \$109.49 | \$129.02 | \$164.33 | \$109.49 | \$118.45 | \$107.77 | \$228.82 | \$99.14 | \$168.17 | \$112.61 | \$133.91 | \$119.11 | \$223.81 |
| Chemical Costs (including custom application) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \$108.58 | \$107.65 |  | \$127.96 | \$105.12 | \$82.43 | \$94.97 | \$105.12 | \$108.92 | \$179.71 | \$121.20 | \$64.79 | \$128.54 | \$179.71 | \$68.53 | \$179.71 | \$103.48 |
| Insecticide Herbicide | \$178.01 | \$11.63 | \$11.76 | \$23.90 | \$145.79 | \$41.64 | \$27.97 | \$145.79 | \$8.20 | \$123.51 | \$78.22 | \$67.40 | \$111.45 | \$41.90 | \$66.32 | \$41.90 | \$94.63 |
|  | \$19.20 | \$4.95 | \$38.94 |  | \$50.39 | \$15.12 | \$39.21 | \$50.39 | \$74.33 | \$50.39 | \$3.30 |  | \$3.30 | \$4.93 | \$97.46 | \$30.41 | \$50.39 |
| Other Chemicals | \$4.26 | \$19.03 |  |  |  |  |  |  |  | \$4.75 |  |  |  |  |  |  |  |
| Total Chemical Costs | \$310.05 | \$143.26 | \$50.70 | \$151.86 | \$301.30 | \$139.19 | \$162.15 | \$301.30 | \$191.45 | \$358.36 | \$202.72 | \$132.19 | \$243.29 | \$226.54 | \$232.31 | \$252.02 | \$248.50 |
| Machinery Fuel and Repair Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diesel/Gasoline | \$15.96 | \$26.46 | \$11.76 | \$17.37 | \$18.20 | \$22.78 | \$21.97 | \$22.50 | \$19.76 | \$19.89 | \$23.04 | \$10.91 | \$24.85 | \$18.11 | \$21.26 | \$18.94 | \$20.23 |
|  | \$25.84 | \$44.95 | \$38.95 | \$26.42 | \$26.29 | \$33.42 | \$35.37 | \$35.64 | \$32.69 | \$29.88 | \$38.15 | \$16.17 | \$38.52 | \$26.68 | \$30.66 | \$27.48 | \$40.18 |
| Total Machinery Costs | \$41.80 | \$71.41 | \$50.71 | \$43.79 | \$44.49 | \$56.20 | \$57.34 | \$58.14 | \$52.45 | \$49.77 | \$61.19 | \$27.08 | \$63.37 | \$44.79 | \$51.92 | \$46.42 | \$60.41 |
| p Fuel and Repair Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Pump Costs |  |  |  |  |  |  |  | \$148.50 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | \$25.30 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | \$173.80 |  |  |  |  |  |  |  |  |  |
| Surface Water Costs w/o Assessment Total Water Costs | \$20.00 | \$115.00 | \$96.00 | \$10.00 |  | \$133.33 | \$17.50 |  | \$17.50 | \$13.33 | \$92.00 | \$10.00 | \$15.00 | \$25.00 | \$45.75 | \$25.00 | \$18.33 |
| Total Water Costs | \$20.00 | \$115.00 | \$96.00 | \$10.00 |  | \$133.33 | \$17.50 | \$173.80 | \$17.50 | \$13.33 | \$92.00 | \$10.00 | \$15.00 | \$25.00 | \$45.75 | \$25.00 | \$18.33 |
| Other Costs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Seed/Serices ${ }_{\text {Total Other Costs }}$ | \$179.52 | \$697.95 |  | \$264.12 | \$206.15 | \$962.31 | \$570.75 | \$189.01 | \$944.17 | \$285.87 | \$387.32 | \$107.86 | \$469.74 | \$188.01 | \$49.53 | \$574.21 | \$379.56 |
|  | \$179.52 | \$697.95 |  | \$264.12 | \$206.15 | \$962.31 | \$570.75 | \$189.01 | \$944.17 | \$285.87 | \$387.32 | \$107.86 | \$469.74 | \$188.01 | \$49.53 | \$574.21 | \$379.56 |
| Total Preharvest Costs | \$725.63 | \$1,173.76 | \$238.35 | \$603.50 | \$661.43 | \$1,420.05 | \$972.07 | \$831.74 | \$1,324.02 | \$815.10 | \$972.05 | \$376.27 | \$959.57 | \$596.95 | \$513.42 | \$1,016.76 | \$930.61 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Harvest Operating Costs | \$0.32 | \$156.95 | \$40.94 | \$0.49 |  | \$116.98 | \$0.49 |  | \$0.49 |  |  | \$302.20 |  |  | \$0.24 |  |  |
| Labor Machinery | \$0.48 | \$45.79 | \$61.05 | \$0.23 |  | \$64.75 | \$0.23 |  | \$0.47 |  |  | \$62.52 |  |  | \$0.20 |  |  |
| Machinery | \$712.80 |  |  | \$1,582.75 | \$937.80 | \$140.00 | \$4,960.00 | \$300.60 | \$3,148.53 | \$1,067.40 | \$1,967.00 |  | \$1,828.80 | \$685.80 | \$1,079.70 | \$685.80 | \$999.00 |
| Other <br> Total Harvest Costs | \$276.39 |  |  | \$695.25 | \$743.79 | \$399.73 | \$1,416.20 | \$123.62 | \$890.58 | \$846.58 | \$470.34 | \$379.01 | \$509.34 | \$282.04 | \$919.23 | \$282.04 | \$316.93 |
|  | \$989.99 | \$202.74 | \$101.99 | \$2,278.72 | \$1,681.59 | \$721.46 | \$6,376.92 | \$424.22 | \$4,040.07 | \$1,913.98 | \$2,437.34 | \$743.73 | \$2,338.14 | \$967.84 | \$1,999.37 | \$967.84 | \$1,315.93 |
| Total Harvest Costs | \$15.29 | \$15.29 | \$10.19 | \$7.64 | \$7.64 | \$15.29 | \$7.64 | \$7.64 | \$15.29 | \$7.64 | \$10.19 | \$5.10 | \$15.29 | \$7.64 | \$12.74 | \$7.64 | \$12.74 |
| Operating Interest Total Operating Cost | \$11.74 | \$32.97 | \$17.37 | \$9.04 | \$8.43 | \$50.04 | \$23.84 | \$10.51 | \$62.68 | \$12.75 | \$15.68 | \$5.26 | \$38.20 | \$18.86 | \$31.47 | \$33.16 | \$13.74 |
|  | \$1,742.65 | 1,424.76 | \$367.90 | \$2,898.90 | \$2,359.09 | \$2,206.84 | \$7,380.47 | \$1,274.11 | \$5,442.06 | \$2,749.47 | \$3,435.26 | \$1,130.36 | \$3,351.20 | \$1,591.29 | \$2,557.00 | \$2,025.40 | \$2,273.02 |
| Net Cash Returns | \$820.46 | \$1,039.72 | \$350.10 | \$8899.96 | \$1,142.03 | (\$127.65) | (\$624.95) | \$1,860.48 | (\$350.82) | \$695.86 | \$381.88 | (\$220.92) | (\$1,434.74) | \$3,323.61 | \$489.95 | \$2,889.50 | \$3,484.55 |
| Ownership CostsCash Overnead |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \$144.23 | \$127.94 | \$34.29 | \$237.17 | \$193.89 | \$188.90 | \$596.86 | \$116.84 | \$442.14 | \$225.50 | \$281.73 | \$98.78 | \$275.59 | \$132.52 | \$209.98 | \$167.48 | \$189.42 |
| Cash Overread Capital Allocaions | \$39.60 | \$120.27 | \$177.43 | \$41.77 | \$40.15 | \$90.42 | \$50.73 | \$126.88 | \$54.60 | \$42.38 | \$54.34 | \$78.44 | \$56.75 | \$40.51 | \$43.27 | \$42.16 | \$62.10 |
| Land RentManagement | \$35.56 | \$66.12 | \$71.12 | \$35.56 | \$35.56 | \$68.12 | \$35.56 | \$25.56 | \$71.12 | \$35.56 | \$33.06 | \$71.12 | \$35.56 | \$35.56 | \$35.56 | \$35.56 | \$35.56 |
|  | \$139.41 | \$113.96 | \$25.38 | \$231.91 | \$188.73 | \$176.55 | \$590.39 | \$101.93 | \$435.37 | \$219.96 | \$274.82 | \$90.43 | \$268.10 | \$127.30 | \$493.37 | \$162.03 | \$181.84 |
| Total Ownership Cost TOTAL COST | \$358.80 | \$428.29 | \$308.22 | \$546.41 | \$458.33 | \$523.99 | \$1,273.54 | \$371.21 | \$1,003.23 | \$523.40 | \$643.95 | \$338.77 | \$636.00 | \$335.89 | \$782.18 | \$407.23 | \$468.92 |
|  | \$2,101.45 | \$1,853.05 | \$676.12 | \$3,445.31 | \$2,817.42 | \$2,730.83 | \$8,654.01 | \$1,645.32 | \$6,445.29 | \$3,272.87 | \$4,079.21 | \$1,469.13 | \$3,987.20 | \$1,927.18 | \$3,339.18 | \$2,432.63 | \$2,741.94 |
| Return To Risk | \$461.66 | \$611.43 | \$41.88 | \$343.55 | \$683.70 | (\$651.64) | (\$1,898.49) | \$1,489.27 | (\$1,354.05) | \$172.46 | (\$262.07) | (\$559.69) | (\$2,070.74) | \$2,987.72 | (\$292.23) | \$2,482.27 | \$3,015.63 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Resource Use Water (Acre-Inches) | 48.00 | 60.00 | 84.00 | 36.00 | 40.00 | 64.00 | 45.00 | 40.00 | 45.00 | 40.00 | 48.00 | 36.00 | 42.00 | 54.00 | 63.00 | 54.00 | 46.00 |
| Water (Acre-Inches) Labor Man-hours | 17.91 | 35.09 | 8.40 | 13.77 | 11.23 | 77.23 | 16.91 | 11.23 | 12.20 | 11.06 | 23.47 | 51.17 | 17.25 | 11.55 | 13.76 | 12.22 | 22.96 |
| Diesel ( Gallons)Gasoline (Gallons) | 20.00 | 40.70 | 14.40 | 21.60 | 22.50 | 50.40 | 27.30 | 27.90 | 24.70 | 24.60 | 28.50 | 35.70 | 30.80 | 22.40 | 26.40 | 23.50 | 25.10 |
|  | 6.00 | 8.70 | 4.00 | 3.00 | 3.00 | 8.80 | 3.00 | 3.00 | 6.00 | 3.00 | 4.00 | 00 | . 00 | 3.00 | 5.00 | 3.00 | 5.00 |
| Nasural Gas (Therms)Nitrogen (Pounds) |  |  |  |  |  |  |  | 400.60 |  |  |  |  |  |  |  |  |  |
|  | 204.30 | 150.00 |  | 156.00 | 158.20 | 202.80 | 177.00 | 158.20 | 254.40 | 149.60 | 222.00 | 123.20 | 198.90 | 149.60 | 154.20 | 149.60 | 209.80 |
| Phrogen (Pounds)Phosporous (Pounds)Poassium (pounds) | 157.50 22.50 | 184.00 |  | 150.00 | 126.00 15.00 | 115.00 | 40.00 | 126.00 15.00 | 212.00 | $\begin{array}{r} 206.20 \\ 31.10 \end{array}$ | 160.80 | 96.00 | 230.00 | 206.20 | 60.00 | 206.20 31.10 | 207.00 |
|  | 22.50 |  |  |  | 15.00 |  |  | $15.00$ |  | 31.10 |  |  |  |  |  | 31.10 |  |

