| County: La Paz | Parker | Parker | Parker | Parker | Parker | Parker | Parker | Parker | Salome | Salome | Salome |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Alfalfa Hay Stand Establis | Alfalfa Hay Production | Corn | Durum Wheat | Grain Sorghum | Pima Cotton | Sudan Hay Sheep | Upland Cotton | Pima Cotton | Upland Cotton | Winter Wheat |
|  | Flood Furrow | Flood Furrow | Flood Furrom | Flood Furrom | Food Furrow | Flood Furrow | Flood Furron | Flood Furrow | Flood Furrow | Flood Furrow | Food Furrow |
| Yield |  | 7.9 | 8,400.0 | 5,300.0 | 3,200.0 | 882.0 | 6.0 | 1,217.0 | 882.0 | 1,217.0 | 5,900.0 |
| Price |  | \$96.70 | \$0.06 | \$0.08 | \$0.11 | \$1.03 | \$100.00 | \$0.68 | \$1.03 | \$0.68 | \$0.06 |
| Other |  | \$18.00 |  |  |  | \$104.21 | \$16.20 | \$141.62 | \$104.21 | \$146.96 |  |
| Gross Income |  | \$781.93 | \$512.40 | \$397.50 | \$352.00 | \$1,012.67 | \$616.20 | \$969.18 | \$1,012.67 | \$974.52 | \$365.80 |
| Preharvest Operating Costs |  |  |  |  |  |  |  |  |  |  |  |
| Labor Costs |  |  |  |  |  |  |  |  |  |  |  |
| Machine Operation | \$27.34 | \$0.32 | \$21.13 | \$10.81 | \$22.74 | \$33.28 | \$27.19 | \$33.28 | \$40.17 | \$44.10 | \$16.04 |
| Irrigation | \$11.55 | \$37.66 | \$13.64 | \$35.35 | \$16.97 | \$25.91 | \$18.20 | \$23.55 | \$28.23 | \$30.52 | \$18.53 |
| Other Labor |  |  | \$4.48 |  |  | \$26.88 |  | \$26.88 | \$35.39 | \$35.39 |  |
| Total Labor Costs | \$38.89 | \$37.98 | \$39.25 | \$46.16 | \$39.71 | \$86.07 | \$45.39 | \$83.71 | \$103.79 | \$110.01 | \$34.57 |
| Chemical Costs (including custom application) |  |  |  |  |  |  |  |  |  |  |  |
| Fertilizer | \$45.16 | \$28.97 | \$107.76 | \$55.17 | \$40.99 | \$69.75 | \$77.06 | \$69.75 | \$36.51 | \$45.63 | \$55.84 |
| Insecticide |  | \$54.38 | \$68.74 | \$7.93 | \$13.65 | \$222.62 |  | \$222.62 | \$107.41 | \$128.14 | \$10.79 |
| Herbicide | \$30.80 | \$14.23 | \$15.79 | \$20.68 | \$11.61 | \$31.49 | \$15.79 | \$31.49 | \$18.99 | \$18.99 | \$5.54 |
| Other Chemicals |  |  |  |  |  | \$93.85 |  | \$93.85 |  |  |  |
| Total Chemical Costs | \$75.96 | \$97.58 | \$192.29 | \$83.78 | \$66.25 | \$417.71 | \$92.85 | \$417.71 | \$162.91 | \$192.76 | \$72.17 |
| Machinery Fuel and Repair Costs <br> Diesel/Gasoline |  |  |  |  |  |  |  |  |  |  |  |
| Diesel/Gasoline | \$17.65 | \$0.12 | \$11.47 | \$5.31 | \$12.76 | \$23.41 | \$17.04 | \$23.41 | \$21.16 | \$23.24 | \$8.39 |
| Repairs | \$25.52 | \$0.18 | \$16.13 | \$6.85 | \$17.78 | \$30.95 | \$22.20 | \$30.95 | \$29.39 | \$31.20 | \$13.66 |
| Total Machinery Costs | \$43.17 | \$0.30 | \$27.60 | \$12.16 | \$30.54 | \$54.36 | \$39.24 | \$54.36 | \$50.55 | \$54.44 | \$22.05 |
| Pump Fuel and Repair Costs |  |  |  |  |  |  |  |  |  |  |  |
| Natural Gas |  |  |  |  |  |  |  |  | \$190.05 | \$199.24 | \$128.74 |
| Repairs |  |  |  |  |  |  |  |  | \$32.38 | \$33.95 | \$21.94 |
| Total Pump Costs |  |  |  |  |  |  |  |  | \$222.43 | \$233.19 | \$150.68 |
| Surface Water Costs w/o Assessme |  | \$24.54 |  |  |  | \$41.75 |  | \$41.41 |  |  |  |
| Total Water Costs |  | \$24.54 |  |  |  | \$41.75 |  | \$41.41 | \$222.43 | \$233.19 | \$150.68 |
| Other Costs |  |  |  |  |  |  |  |  |  |  |  |
| Total Other Costs | \$109.75 | \$3.97 | \$27.90 | \$28.94 | \$11.08 | \$41.75 | \$63.60 | \$9.16 | \$12.21 | \$12.21 | \$22.26 |
| Total Preharvest Cos | \$267.77 | \$164.37 | \$287.04 | \$171.04 | \$147.58 | \$641.64 | \$241.08 | \$606.35 | \$551.89 | \$602.61 | \$301.73 |
| Harvest Operating Costs |  |  |  |  |  |  |  |  |  |  |  |
| Labor |  | \$38.11 | \$2.41 | \$1.88 | \$1.42 | \$20.00 | \$24.33 | \$20.00 | \$18.17 | \$18.17 | \$1.06 |
| Chemicals |  |  |  |  |  | \$42.30 |  | \$42.30 | \$29.33 | \$21.57 |  |
| Machinery |  | \$100.27 | \$2.54 | \$2.22 | \$1.46 | \$67.49 | \$69.67 | \$67.49 | \$66.77 | \$66.77 | \$0.85 |
| Custom |  |  | \$104.50 | \$70.40 | \$59.10 | \$2.21 |  | \$3.04 | \$2.21 | \$3.04 | \$72.30 |
| Other |  | \$27.30 |  |  |  | \$79.98 | \$13.65 | \$109.45 | \$79.51 | \$146.68 |  |
| Total Harvest Costs |  | \$165.68 | \$109.45 | \$74.50 | \$61.98 | \$211.98 | \$107.65 | \$242.28 | \$195.99 | \$256.23 | \$74.21 |
| Pickup Use | \$7.69 | \$10.25 | \$7.69 | $\$ 7.69$ | \$7.69 | \$15.38 | \$7.69 | \$15.38 | \$20.50 | \$20.50 | \$8.97 |
| Operating Interest | \$6.54 | \$34.58 | \$14.53 | \$9.43 | \$9.48 | \$35.49 | \$24.81 | \$37.50 | \$28.79 | \$33.42 | \$14.70 |
| Total Operating Cost | \$282.00 | \$374.88 | \$418.71 | \$262.66 | \$226.73 | \$904.49 | \$381.23 | \$901.51 | \$797.17 | \$912.76 | \$399.61 |
| Net Cash Returns | (\$282.00) | \$407.05 | \$93.69 | \$134.84 | \$125.27 | \$108.18 | \$234.97 | \$67.67 | \$215.50 | \$61.76 | (\$33.81) |
| Ownership Costs |  |  |  |  |  |  |  |  |  |  |  |
| Cash Overhead | \$27.48 | \$37.79 | \$36.93 | \$22.81 | \$21.98 | \$82.00 | \$42.10 | \$84.37 | \$92.27 | \$102.77 | \$45.89 |
| Capital Allocations | \$35.08 | \$242.33 | \$26.45 | \$15.05 | \$29.87 | \$131.93 | \$87.18 | \$131.93 | \$216.23 | \$226.58 | \$89.91 |
| Land Rent | \$184.50 | \$184.50 | \$184.50 | \$167.25 | \$184.50 | \$184.50 | \$184.50 | \$184.50 | \$34.66 | \$34.66 | \$34.66 |
| Management | \$22.56 | \$29.99 | \$33.50 | \$21.01 | \$18.14 | \$69.02 | \$30.50 | \$71.39 | \$63.77 | \$73.02 | \$31.97 |
| Total Ownership Cost | \$269.62 | \$494.61 | \$281.38 | \$226.12 | \$254.49 | \$467.45 | \$344.28 | \$472.19 | \$406.93 | \$437.03 | \$202.43 |
| TOTAL COST | \$551.62 | \$869.49 | \$700.09 | \$488.78 | \$481.22 | \$1,371.94 | \$725.51 | \$1,373.70 | \$1,204.10 | \$1,349.79 | \$602.04 |
| Return To Risk | (\$551.62) | (\$87.56) | (\$187.69) | (\$91.28) | (\$129.22) | (\$359.27) | (\$109.31) | (\$404.52) | (\$191.43) | (\$375.27) | (\$236.24) |
| Resource Use |  |  |  |  |  |  |  |  |  |  |  |
| Water (Acre-Inches) | 25.00 | 79.00 | 43.00 | 35.00 | 36.00 | 55.00 | 36.00 | 50.00 | 62.00 | 65.00 | 42.00 |
| Labor Man-hours | 4.86 | 10.44 | 7.90 | 6.50 | 5.25 | 14.17 | 9.01 | 13.84 | 16.48 | 17.27 | 4.64 |
| Diesel ( Gallons) | 21.60 | 14.20 | 15.30 | 7.50 | 16.30 | 40.20 | 35.30 | 40.20 | 37.60 | 40.20 | 10.80 |
| Gasoline (Gallons) | 3.00 | 4.00 | 3.00 | 3.00 | 3.00 | 6.00 | 3.00 | 6.00 | 8.00 | 8.00 | 3.50 |
| Natural Gas |  |  |  |  |  |  |  |  | 512.70 | 537.60 | 347.30 |
| Nitrogen (Pounds) | 33.00 | 20.50 | 341.20 | 186.30 | 200.10 | 201.90 | 200.50 | 201.90 | 127.60 | 159.30 | 178.90 |
| Phosphorous (Pounds) | 156.00 | 69.80 | 90.00 |  |  | 14.30 | 78.00 | 14.30 |  |  | 78.00 |
| Potassium (pounds) |  |  |  |  |  | 7.10 |  | 7.10 |  |  |  |

