| County: Cochise \& Greenlee | Cochise |  |  |  |  |  |  |  | Greenlee |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Green \& Red Chiles | Red Chilies | Iceberg Lettuce | Pumpkins | Sweet Corn | Watermelons | $\begin{gathered} \hline \text { Dry } \\ \text { Onions } \end{gathered}$ | Garlic | Red Chilies |
| YieldPriceOtherGross Income | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow | Flood Furrow |
|  | 12.0 | 2,000.0 | 475.0 | 10.0 | 112.0 | 10.0 | 654.0 | 780.0 | 2,000.0 |
|  | \$200.00 | \$0.50 | \$8.81 | \$102.00 | \$8.12 | \$122.60 | \$5.32 | \$1.29 | \$0.50 |
|  | \$315.00 |  |  |  |  |  |  |  |  |
|  | \$2,715.00 | \$1,000.00 | \$4,184.75 | \$1,020.00 | \$909.44 | \$1,226.00 | \$3,479.28 | \$1,006.20 | \$1,000.00 |
| Preharvest Operating Costs |  |  |  |  |  |  |  |  |  |
| Labor Costs |  |  |  |  |  |  |  |  |  |
| Machine Operation Irrigation | \$29.02 | \$39.25 | \$34.17 | \$26.75 | \$24.71 | \$26.63 | \$33.36 | \$31.31 | \$39.25 |
|  | \$25.73 | \$26.48 | \$27.47 | \$25.74 | \$28.41 | \$27.92 | \$27.30 | \$27.30 | \$31.77 |
| Other Labor Total Labor Costs | \$2.05 | \$0.85 |  |  |  |  | \$6.82 | \$6.82 | \$217.85 |
|  | \$56.80 | \$66.58 | \$61.64 | \$52.49 | \$53.12 | \$54.55 | \$67.48 | \$65.43 | \$288.87 |
| Chemical Costs (including custom application) |  |  |  |  |  |  |  |  |  |
| Fertilizer <br> Insecticide <br> Herbicide <br> Other Chemicals <br> Total Chemical Costs | \$98.01 | \$74.56 | \$149.34 | \$58.33 | \$82.87 | \$49.49 | \$135.46 | \$135.46 | \$74.56 |
|  | \$7.52 | \$39.09 | \$310.29 | \$30.05 | \$103.50 |  | \$11.24 |  | \$39.09 |
|  | \$9.87 | \$13.56 | \$47.32 | \$3.29 | \$8.96 | \$3.29 | \$38.85 | \$100.24 | \$13.65 |
|  | \$33.85 |  |  | \$25.61 |  |  |  |  |  |
|  | \$149.25 | \$127.21 | \$506.95 | \$117.28 | \$195.33 | \$52.78 | \$185.55 | \$235.70 | \$127.30 |
| Machinery Fuel and Repair Costs |  |  |  |  |  |  |  |  |  |
| Diesel/GasolineRepairs | \$13.84 | \$21.74 | \$19.18 | \$13.57 | \$14.43 | \$14.35 | \$16.64 | \$13.26 | \$20.59 |
|  | \$21.11 | \$35.98 | \$32.83 | \$21.79 | \$25.97 | \$23.77 | \$32.28 | \$23.36 | \$35.11 |
| Total Machinery Costs | \$34.95 | \$57.72 | \$52.01 | \$35.36 | \$40.40 | \$38.12 | \$48.92 | \$36.62 | \$55.70 |
| Pump Fuel and Repair Costs |  |  |  |  |  |  |  |  |  |
| Electricity |  | \$292.03 |  |  |  |  | \$208.59 | \$208.59 | \$59.12 |
| Natural Gas | \$161.85 |  | \$170.84 | \$125.88 | \$143.86 | \$173.84 |  |  |  |
| Repairs | \$27.58 | \$24.66 | \$29.11 | \$21.45 | \$24.51 | \$29.62 | \$17.61 | \$17.61 | \$5.60 |
| Total Pump Costs | \$189.43 | \$316.69 | \$199.95 | \$147.33 | \$168.37 | \$203.46 | \$226.20 | \$226.20 | \$64.72 |
| Surface Water Costs w/o Assessment |  |  |  |  |  |  |  |  |  |
| Total Water Costs | \$189.43 | \$316.69 | \$199.95 | \$147.33 | \$168.37 | \$203.46 | \$226.20 | \$226.20 | \$64.72 |
| Other Costs |  |  |  |  |  |  |  |  |  |
| $\begin{array}{lr}\text { Seed } \\ \text { Services } & \\ & \text { Total Other Costs }\end{array}$ | \$180.56 | \$180.56 | \$126.60 | \$272.65 | \$116.60 | \$58.45 | \$938.95 | \$10.50 | \$180.00 |
|  | \$75.00 | \$300.00 | \$150.00 |  |  | \$75.00 | \$3.00 |  |  |
|  | \$255.56 | \$480.56 | \$276.60 | \$272.65 | \$116.60 | \$133.45 | \$941.95 | \$10.50 | \$180.00 |
| Total Preharvest Costs | \$685.99 | \$1,048.76 | \$1,097.15 | \$625.11 | \$573.82 | \$482.36 | \$1,470.10 | \$574.45 | \$716.59 |
| Harvest Operating Costs |  |  |  |  |  |  |  |  |  |
| Labor | \$1.70 | \$40.37 |  | \$131.22 | \$250.22 | \$120.51 | \$0.41 | \$0.41 | \$40.37 |
| Machinery | \$1.70 | \$61.27 |  | \$49.88 | \$45.92 | \$55.35 | \$0.68 | \$0.47 | \$60.98 |
| CustomOther | \$1,230.00 | \$60.00 | \$1,140.00 |  |  |  | \$2,151.66 | \$910.00 | \$60.00 |
|  |  | \$10.02 | \$440.99 |  | \$189.06 | \$189.90 | \$607.17 | \$781.75 | \$10.02 |
| Total Harvest Costs | \$1,233.40 | \$171.66 | \$1,580.99 | \$181.10 | \$485.20 | \$365.76 | \$2,759.92 | \$1,692.63 | \$171.37 |
| Pickup UseOperating Interest | \$20.60 | \$20.60 | \$15.45 | \$5.15 | \$7.73 | \$15.45 | \$15.45 | \$15.45 | \$20.19 |
|  | \$22.59 | \$48.43 | \$27.77 | \$18.91 | \$8.57 | \$6.86 | \$65.61 | \$21.49 | \$28.61 |
| Total Operating Cost | \$1,962.58 | \$1,289.45 | \$2,721.36 | \$830.27 | \$1,075.32 | \$870.43 | \$4,311.08 | \$2,304.02 | \$936.76 |
| Net Cash Returns | \$752.42 | (\$289.45) | \$1,463.39 | \$189.73 | (\$165.88) | \$355.57 | (\$831.80) | (\$1,297.82) | \$63.24 |
|  |  |  |  |  |  |  |  |  |  |
| Cash Overhead | \$177.60 | \$127.00 | \$239.93 | \$85.83 | \$107.42 | \$94.68 | \$360.39 | \$199.38 | \$88.13 |
| Capital Allocations | \$126.90 | \$167.74 | \$138.89 | \$136.77 | \$143.51 | \$166.60 | \$97.16 | \$93.64 | \$125.83 |
| Land Rent | \$50.00 | \$50.00 | \$50.00 | \$50.00 | \$50.00 | \$50.00 | \$30.62 | \$50.00 | \$50.00 |
|  | \$157.01 | \$103.16 | \$217.71 | \$66.42 | \$86.03 | \$69.63 | \$344.89 | \$184.32 | \$74.99 |
| Total Ownership Cost | \$511.51 | \$447.90 | \$646.53 | \$339.02 | \$386.96 | \$380.91 | \$833.06 | \$527.34 | \$338.95 |
| TOTAL COST | \$2,474.09 | \$1,737.35 | \$3,367.89 | \$1,169.29 | \$1,462.28 | \$1,251.34 | \$5,144.14 | \$2,831.36 | \$1,275.71 |
| Return To Risk | \$240.91 | (\$737.35) | \$816.86 | (\$149.29) | (\$552.84) | (\$25.34) | (\$1,664.86) | (\$1,825.16) | (\$275.71) |
| Resource Use |  |  |  |  |  |  |  |  |  |
| Water (Acre-Inches) | 54.00 | 56.00 | 57.00 | 42.00 | 48.00 | 58.00 | 40.00 | 40.00 | 56.00 |
| Labor Man-hours | 7.82 | 14.01 | 8.20 | 25.06 | 42.74 | 23.39 | 9.12 | 8.87 | 40.51 |
| Diesel ( Gallons) | 18.60 | 40.40 | 24.60 | 37.80 | 37.20 | 37.90 | 21.60 | 17.20 | 39.50 |
| Gasoline (Gallons) | 8.00 | 8.00 | 6.00 | 2.00 | 3.00 | 6.00 | 6.00 | 6.00 | 8.00 |
| Electricity (Kwh) |  | 3893.70 |  |  |  |  | 2781.20 | 2781.20 | 884.90 |
| Natural Gas (Therms) | 436.70 |  | 460.90 | 339.60 | 388.10 | 469.00 |  |  |  |
| Nitrogen (Pounds) | 234.40 | 216.70 | 270.30 | 124.10 | 181.30 | 88.00 | 256.40 | 256.40 | 216.70 |
| Phosphorous (Pounds) | 106.00 | 38.80 | 238.50 | 132.50 | 106.00 | 60.00 | 212.00 | 212.00 | 38.80 |

