| County: Cochise & Greenlee                    | Cochise Greenlee       |                        |                     |  |   |                     |                     |                     |                     |
|---|------------------------|------------------------|---------------------|--|---|---------------------|---------------------|---------------------|---------------------|
| ,   | Green & Red            | Red                    | Iceberg             | Pumpkins                               | Sweet                                   | Watermelons         | Dry                 | Garlic              | Red                 |
|   | Chiles                 | Chilies                | Lettuce             |  | Corn                                    |                     | Onions              |                     | Chilies             |
| 30.1  | Flood Furrow           | Flood Furrow           | Flood Furrow        | Flood Furrow                           | Flood Furrow                            | Flood Furrow        | Flood Furrow        | Flood Furrow        | Flood Furrow        |
| Yield   | 12.0                   | 2,000.0                | 475.0               | 10.0                                   | 112.0                                   | 10.0                | 654.0               | 780.0               | 2,000.0             |
| Price<br>Other                                | \$200.00               | \$0.50                 | \$8.81              | \$102.00                               | \$8.12                                  | \$122.60            | \$5.32              | \$1.29              | \$0.50              |
| Gross Income                                  | \$315.00<br>\$2,715.00 | \$1,000.00             | \$4,184.75          | \$1,020.00                             | \$909.44                                | \$1,226.00          | \$3,479.28          | \$1,006.20          | \$1,000.00          |
| Preharvest Operating Costs                    | \$2,715.00             | \$1,000.00             | \$4,104.75          | \$1,020.00                             | \$303.44                                | \$1,226.00          | \$3,479.20          | \$1,006.20          | \$1,000.00          |
| Labor Costs                                   | 1                      |                        |                     |  |   |                     |                     |                     |                     |
| Machine Operation                             | \$29.02                | \$39.25                | \$34.17             | \$26.75                                | \$24.71                                 | \$26.63             | \$33.36             | \$31.31             | \$39.25             |
| Irrigation                                    | \$25.73                | \$26.48                | \$27.47             | \$25.74                                | \$28.41                                 | \$27.92             | \$27.30             | \$27.30             | \$31.77             |
| Other Labor                                   | \$2.05                 | \$0.85                 | ·                   |  |   |                     | \$6.82              | \$6.82              | \$217.85            |
| Total Labor Costs                             | \$56.80                | \$66.58                | \$61.64             | \$52.49                                | \$53.12                                 | \$54.55             | \$67.48             | \$65.43             | \$288.87            |
| Chemical Costs (including custom application) | ł                      |                        |                     |  |   |                     |                     |                     |                     |
| Fertilizer                                    | \$98.01                | \$74.56                | \$149.34            | \$58.33                                | \$82.87                                 | \$49.49             | \$135.46            | \$135.46            | \$74.56             |
| Insecticide<br>Herbicide                      | \$7.52<br>\$9.87       | \$39.09<br>\$13.56     | \$310.29<br>\$47.32 | \$30.05<br>\$3.29                      | \$103.50<br>\$8.96                      | \$3.29              | \$11.24<br>\$38.85  | \$100.24            | \$39.09<br>\$13.65  |
| Other Chemicals                               | \$33.85                | \$13.30                | φ41.32              | \$25.61                                | \$6.90                                  | \$3.29              | φ30.03              | \$100.24            | \$13.00             |
| Total Chemical Costs                          | \$149.25               | \$127.21               | \$506.95            | \$117.28                               | \$195.33                                | \$52.78             | \$185.55            | \$235.70            | \$127.30            |
| Machinery Fuel and Repair Costs               | ŢJ.20                  | Ţ. <u>_</u> <u>_</u> 1 | <del>+</del> 555.56 | Ţ <u>20</u>                            | Ţ.00.00                                 | <b>\$52.70</b>      | Ţ.55.66             | <del>+</del> 200.70 | Ţ. <u>_</u> 00      |
| Diesel/Gasoline                               | \$13.84                | \$21.74                | \$19.18             | \$13.57                                | \$14.43                                 | \$14.35             | \$16.64             | \$13.26             | \$20.59             |
| Repairs                                       | \$21.11                | \$35.98                | \$32.83             | \$21.79                                | \$25.97                                 | \$23.77             | \$32.28             | \$23.36             | \$35.11             |
| Total Machinery Costs                         | \$34.95                | \$57.72                | \$52.01             | \$35.36                                | \$40.40                                 | \$38.12             | \$48.92             | \$36.62             | \$55.70             |
| Pump Fuel and Repair Costs                    | i l                    |                        |                     |  |   |                     |                     |                     |                     |
| Electricity                                   | ł                      | \$292.03               |                     |  |   |                     | \$208.59            | \$208.59            | \$59.12             |
| Natural Gas                                   | \$161.85               |                        | \$170.84            | \$125.88                               | \$143.86                                | \$173.84            |                     |                     |                     |
| Repairs                                       | \$27.58                | \$24.66                | \$29.11             | \$21.45                                | \$24.51                                 | \$29.62             | \$17.61             | \$17.61             | \$5.60              |
| Total Pump Costs                              | \$189.43               | \$316.69               | \$199.95            | \$147.33                               | \$168.37                                | \$203.46            | \$226.20            | \$226.20            | \$64.72             |
| Surface Water Costs w/o Assessment            | i l                    |                        |                     |  |   |                     |                     |                     |                     |
| Total Water Costs                             | \$189.43               | \$316.69               | \$199.95            | \$147.33                               | \$168.37                                | \$203.46            | \$226.20            | \$226.20            | \$64.72             |
| Other Costs                                   | ¥.55.15                | 7010100                | Ţ.00.00             | ¥111100                                | ¥100101                                 | 7=00.10             | <b>,</b>            | ,                   | *****               |
| Seed  | \$180.56               | \$180.56               | \$126.60            | \$272.65                               | \$116.60                                | \$58.45             | \$938.95            | \$10.50             | \$180.00            |
| Services                                      | \$75.00                | \$300.00               | \$150.00            |  |   | \$75.00             | \$3.00              |                     |                     |
| Total Other Costs                             | \$255.56               | \$480.56               | \$276.60            | \$272.65                               | \$116.60                                | \$133.45            | \$941.95            | \$10.50             | \$180.00            |
| Total Preharvest Costs                        | \$685.99               | \$1,048.76             | \$1,097.15          | \$625.11                               | \$573.82                                | \$482.36            | \$1,470.10          | \$574.45            | \$716.59            |
| Harvest Operating Costs                       | 04.70                  | 040.07                 |                     | 0404.00                                | 0050.00                                 | 0400.54             | 00.44               | 20.44               | 040.07              |
| Labor   | \$1.70<br>\$1.70       | \$40.37<br>\$61.27     |                     | \$131.22<br>\$49.88                    | \$250.22<br>\$45.92                     | \$120.51<br>\$55.35 | \$0.41<br>\$0.68    | \$0.41<br>\$0.47    | \$40.37<br>\$60.98  |
| Machinery<br>Custom                           | \$1,230.00             | \$60.00                | \$1,140,00          | \$49.00                                | \$40.9Z                                 | ຈຸວວ.ວວ             | \$2.151.66          | \$910.00            | \$60.00             |
| Other   | ψ1,200.00              | \$10.02                | \$440.99            |  | \$189.06                                | \$189.90            | \$607.17            | \$781.75            | \$10.02             |
| Total Harvest Costs                           | \$1,233.40             | \$171.66               | \$1,580.99          | \$181.10                               | \$485.20                                | \$365.76            | \$2,759.92          | \$1,692.63          | \$171.37            |
| Pickup Use                                    | \$20.60                | \$20.60                | \$15.45             | \$5.15                                 | \$7.73                                  | \$15.45             | \$15.45             | \$15.45             | \$20.19             |
| Operating Interest                            | \$22.59                | \$48.43                | \$27.77             | \$18.91                                | \$8.57                                  | \$6.86              | \$65.61             | \$21.49             | \$28.61             |
| Total Operating Cost                          | \$1,962.58             | \$1,289.45             | \$2,721.36          | \$830.27                               | \$1,075.32                              | \$870.43            | \$4,311.08          | \$2,304.02          | \$936.76            |
| Net Cash Returns                              | \$752.42               | (\$289.45)             | \$1,463.39          | \$189.73                               | (\$165.88)                              | \$355.57            | (\$831.80)          | (\$1,297.82)        | \$63.24             |
| Ownership Costs                               | ł                      |                        |                     |  |   |                     |                     |                     |                     |
| Cash Overhead                                 | \$177.60               | \$127.00               | \$239.93            | \$85.83                                | \$107.42                                | \$94.68             | \$360.39            | \$199.38            | \$88.13             |
| Capital Allocations<br>Land Rent              | \$126.90<br>\$50.00    | \$167.74<br>\$50.00    | \$138.89<br>\$50.00 | \$136.77<br>\$50.00                    | \$143.51<br>\$50.00                     | \$166.60<br>\$50.00 | \$97.16<br>\$30.62  | \$93.64<br>\$50.00  | \$125.83<br>\$50.00 |
| Land Rent<br>Management                       | \$50.00<br>\$157.01    | \$103.16               | \$217.71            | \$66.42                                | \$86.03                                 | \$69.63             | \$30.62<br>\$344.89 | \$184.32            | \$74.99             |
| Total Ownership Cost                          | \$511.51               | \$447.90               | \$646.53            | \$339.02                               | \$386.96                                | \$380.91            | \$833.06            | \$527.34            | \$338.95            |
| TOTAL COST                                    | \$2,474.09             | \$1,737.35             | \$3,367.89          | \$1,169.29                             | \$1,462.28                              | \$1,251.34          | \$5,144.14          | \$2,831.36          | \$1,275.71          |
| Return To Risk                                | \$240.91               | (\$737.35)             | \$816.86            | (\$149.29)                             | (\$552.84)                              | (\$25.34)           | (\$1,664.86)        | (\$1,825.16)        | (\$275.71)          |
| Resource Use                                  | ,                      | ,                      | ,                   | (, , , , , , , , , , , , , , , , , , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,/                 | \. ,== <b>\</b>     | ,. , <b>.</b> )     | ,, =: -:: ·/        |
| Water (Acre-Inches)                           | 54.00                  | 56.00                  | 57.00               | 42.00                                  | 48.00                                   | 58.00               | 40.00               | 40.00               | 56.00               |
| Labor Man-hours                               | 7.82                   | 14.01                  | 8.20                | 25.06                                  | 42.74                                   | 23.39               | 9.12                | 8.87                | 40.51               |
| Diesel ( Gallons)                             | 18.60                  | 40.40                  | 24.60               | 37.80                                  | 37.20                                   | 37.90               | 21.60               | 17.20               | 39.50               |
| Gasoline (Gallons)                            | 8.00                   | 8.00                   | 6.00                | 2.00                                   | 3.00                                    | 6.00                | 6.00                | 6.00                | 8.00                |
| Electricity (Kwh)                             | i l                    | 3893.70                |                     |  |   |                     | 2781.20             | 2781.20             | 884.90              |
| Natural Gas (Therms)                          | 436.70                 |                        | 460.90              | 339.60                                 | 388.10                                  | 469.00              |                     |                     |                     |
|   | 224 42                 | 21/ 70                 | 270 22              |  |   |                     | 25/ 12              |                     |                     |
| Nitrogen (Pounds) Phosphorous (Pounds)        | 234.40<br>106.00       | 216.70<br>38.80        | 270.30<br>238.50    | 124.10<br>132.50                       | 181.30<br>106.00                        | 88.00<br>60.00      | 256.40<br>212.00    | 256.40<br>212.00    | 216.70<br>38.80     |